

Intel Modular Server Building Blocks Partners Quote Sheet

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Intel Corp. developed its first set of modular server building blocks based on Intel® Multi-Flex Technology in close collaboration with other industry leaders including software and hardware vendors. The following quotes and information are from some of the companies that have worked with Intel to ensure a great experience for their mutual customers.

Microsoft

“Small and mid-sized organizations want the same technology capabilities used in larger companies, but they typically have fewer IT resources. Intel’s modular server building blocks and Windows Essential Business Server will give system builders simple yet powerful IT solutions to help their small and mid-sized customers grow.”

- Steven VanRoekel

Senior Director of Windows Server Solutions

Microsoft Corporation

Oracle

“Oracle continues to work on bringing overall business value to our mid-sized customers. Intel’s new modular server building blocks help customers simplify their IT environment and save money. Through Intel’s ESAA program, system integrators, channel partners, and their clients can get cost-effective solutions based on Oracle Database, Oracle Fusion Middleware, and Oracle Enterprise Linux. These validated Oracle solutions will enable faster technology deployments while providing better data protection and greater flexibility to customers.”

- Judson Althoff

Vice-President, Global Platform & Distribution Alliances

Oracle Corporation

Quantum

“As a leading storage provider, Quantum is committed to delivering faster, easier and more reliable data protection solutions for small to medium-sized environments while supporting the latest in server platform technology. We're excited about combining our SAS- and iSCSI-based disk and tape solutions with system integrators who build modular servers based on Intel’s building blocks to provide complete and cost effective backup and recovery for the SMB.”

- Janae Lee

Vice President, Marketing

Quantum Corporation

SAP

“As the leading provider of industry specific business solutions in the midmarket, SAP is excited about Intel's new modular server building blocks. Specifically designed for system integrators targeting the midmarket, it will provide a highly reliable, very affordable capability for all of our midmarket customers around the world. In order to quickly enable our customers to utilize these advantages, we have certified Intel System Integrators, using the Intel modular server building blocks, for SAP Business All-in-One on Linux.”

- Robert Vetter

Senior vice president of SME Business Development

SAP

SpikeSource

“SpikeSource has created SuiteTwo, the most comprehensive suite of Web 2.0 applications that provide integrated Blog, Wiki and RSS capabilities on an extensible platform. We believe that system integrators can now use the SuiteTwo Appliance, along with Intel’s modular server building blocks, to provide SMBs the most complete, fully supported and easy to use collaboration platform. SMBs can leverage the collaborative features of this platform to increase productivity across their entire business and enhance communications with customers and partners.”

- Jamshed Patel

Vice President Alliances

SpikeSource, Inc.

Symantec

“Symantec and Intel are working together to deliver seamless integration of Symantec’s Backup Exec and Backup Exec System Recovery with the Intel’s modular server building blocks to provide complete data and systems recovery for Windows Server environments. In bringing this solution to market, Intel delivers enterprise-class building block technology to system integrators who then offer customized packaging to SMBs. Leveraging Symantec’s relationship with Intel, system integrators can now offer SMBs robust features including continuous data protection, rapid granular data recovery and complete Windows system recovery in minutes so that businesses, regardless of size, can be confident that their data and systems are protected and available.”

- Pat Hanavan

Vice President of Product Management, Security and Data Management Group

Symantec Corporation

VMware

“Reducing complexity and cost for SMBs is critical to giving them the tools they need to be competitive in the future. We are excited to be working with Intel to integrate its new modular server building blocks with VMware Infrastructure. We believe this combination will enable system integrators to provide a flexible, easy-to-use turnkey server and storage system, that leverages the robust disaster recovery and business continuity features of VMware Infrastructure to further simplify their customers’ software and hardware management.”

- Brian Byun

Vice president of Global Partners and Solutions

VMware

Wasabi

“Wasabi Systems continues to develop and deliver innovative storage solutions that reduce the cost and complexity of the IT environment for small and medium enterprises. We have validated the Wasabi Storage Builder® solutions on several of Intel’s server building blocks including Intel’s building blocks for modular servers. System Integrators can now offer a combined solution based on this effort that will deliver cost-effective high performance file sharing along with enterprise level features including scheduled snapshots, integration with Microsoft Shadow Copies for Shared Folders, and built in support for backup to tape or disk.”

- Jim Schrand

Vice President of Marketing and Product Development

Wasabi Systems